

SERVICE OVERVIEW ONE-PAGER

Outsourced LangOps Engineering & GAIT-Augmented Translation for Boutique LSPs

Core workflows

Service	Base rate	Minimum charge	What is included
GAIT-Augmented MT	USD \$0.01/English word (or equivalent)	USD \$75	Native formatting preserved; basic TM and TB leverage; style guide implementation; collaborative initial prompt training, clean-text AI translation in top-tier frontier LLMs of your choice.
GAIT-Augmented MTPE	USD \$0.015/English word (or equivalent)	USD \$95	Everything above, plus: rolling iterative processing, translator coaching (if requested), and standard overnight turnarounds (from my office in Korea)

Note: Secure processing with all data costs included. Advance quoting and other currency options available. Core workflow does not include any manual file formatting effort.

Discounts

- **High-volume:** Large projects and/or monthly retainers
- **Multi-language:** Single source into multiple target languages simultaneously
- **CAT-tool leverage:** Discounts applied to duplicates and out-of-scope TM matches

Added-value services

- **PDF files and OCR-converted files:** Additional fees apply for formatting- and editability-related pre-processing, in-processing, and/or post-processing.
- **Other file engineering:** video captions (SRTs) with timestamps, files with tracked changes, XML formats, extensive tagging, and others
- **Advanced project support:** exceptionally large glossaries, high fuzzy match proportions, project management, automated QA, rush deliveries, and other special requirements

Performance-based savings

Stop paying your linguists for hidden repetitions and internal fuzzies. By engineering your files upfront, I extract these words from the post-editing scope entirely, which reduces your direct post-editing costs, speeds up turnarounds, and improves consistency and quality. To make this a win-win, I operate on a shared savings model: you keep the net savings, and I bill a simple USD \$0.02 for every word eliminated. (Note: Standard duplicates are excluded from this calculation and removed for free regardless.)

How to get started

- **Zoom call:** Let's connect! We can dive straight into your questions, or I can provide a 20-minute live walkthrough of the service.
- **Free capability check and quoting:** Send your source files to me (InDesign, SRTs) for a processing breakdown. Include me at the quoting stage so that you can price the job for your client without guessing.
- **Free 10,000-word test:** Send an initial project on the house. Evaluate the quality firsthand, run a head-to-head MT comparison, or use the output directly for a live deliverable.

Skip the investment, setup, integration, and execution.

As your Outsourced LangOps Engineer, I act as the invisible engine powering your workflows behind the scenes. Plug my secure pipeline into your backend today so you can quote with confidence tomorrow, protect your margins, and deliver superior value to your clients on every project. Learn more at <https://cotranslatorai.com/langops>

