

SERVICE OVERVIEW ONE-PAGER

Outsourced LangOps Engineering & GAIT-Augmented Translation for Boutique LSPs

Workflows

Service	Base rate
GAIT-Augmented MT	USD \$0.01/English word (or equivalent)
What's included: Native formatting preserved; basic TM and TB leverage; style guide implementation; collaborative initial prompt training, clean-text AI translation in top-tier frontier LLMs of your choice.	
GAIT-Augmented MTPE	USD \$0.015/English word (or equivalent)
What's included: Everything above, plus: rolling iterative processing, translator coaching (if requested), and standard overnight turnarounds (from my office in Korea)	

Note: Secure processing with all data costs included. I personally complete the work myself; I do not outsource it. Advance quoting and other currency options are available. Core workflow does not include any manual file formatting or file conversion effort. Minimum charges: MT only – USD \$75; MTPE – USD \$95.

Discounts

- **High-volume:** Large projects and/or monthly retainers
- **Multi-language:** Single source into multiple target languages simultaneously
- **CAT-tool leverage:** Discounts applied to duplicates and out-of-scope TM matches

Added-value services

- **PDF files and OCR-converted files:** Additional fees apply for formatting- and editability-related pre-processing, in-processing, and/or post-processing.
- **Other file engineering:** Video captions (SRTs) with timestamps, files with tracked changes, nonstandard XML formats, extensive tagging, and others
- **Advanced project support:** Exceptionally large glossaries, high fuzzy match proportions, project management, automated QA, rush deliveries, and other special requirements

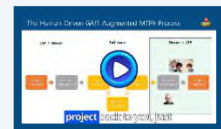
File preparation savings

- My manual process identifies hidden repetitions—matches that differ only in non-linguistic ways—and removes them from the post-editing word count. This improves quality, shortens turnaround time, and lowers your costs. I charge US\$0.02 per word removed. (Note: Standard duplicates are always removed for free.)

Top 10 advantages

1. Ready to offer your clients immediately in any language pair
2. Requires no upfront investment, fixed overhead, contracts, training, setup, or trial and error
3. Integrates into your existing processes and workflows without restructuring
4. Gets even complex projects ready for post-editing by your translators as early as tomorrow
5. Delivers more accurate, consistent, and fluent translations than legacy NMT or CAT-tool plugins
6. Works with or without translation memories and termbases—even poorly maintained ones
7. Keeps client data secure and confidential
8. Helps you retain and build lasting partnerships with your best translators
9. Designed for word counts between 5,000 and 500,000
10. Preserves the human expertise, personal service, and agility that set you apart

Click to watch a 2.5-minute overview:



Explore

- **Email or Zoom:** Reach out to me at sbammel@koreanconsulting.com. I am responsive and happy to answer your questions by email or live.
- **Free capability check and quoting:** Send your source files to me for a processing breakdown. Include me at the quoting stage so that you can price the job for your client without guessing.
- **Free 10,000-word test:** Send an initial project on the house. Evaluate the quality firsthand, run a head-to-head MT comparison, or use the output directly for your client.

Skip the investment, setup, integration, and execution.

As your Outsourced LangOps Engineer, I act as the invisible engine powering your workflows behind the scenes. Plug my secure workflow in today so you can quote with confidence, protect your margins, and deliver superior value to your clients on every project. Learn more at <https://cotranslatorai.com/langops>

